

## On the Job

Kate Drummond of Madison has been appointed to the Somerset Woods board of trustees. Drummond is a science teacher at Skowhegan Area High School, where she has taught chemistry for the last 10 years. A graduate of Carrabec High School and Brandeis University, she grew up in the shadow of Bigelow Mountain in the Highland Plantation. She earned a master's degree in curriculum and instruction at the University of New England. Drummond and her husband, Peter, enjoy hiking, birding, mountain biking, snowshoeing and cross-country skiing. Her recent experiences as a teacher-ranger in Acadia National Park and as a student in the Maine Master Naturalist Program have inspired her to take a more active role in outdoor education and conservation in Maine.

Maine Small Business Development Centers of Portland, a program that provides business advising and training to Maine's entrepreneurs and small businesses, has hired Roy Hebert as a business adviser in its Saco office located at the Biddeford-Saco Area Economic Development Corp.



Herbert

Hebert will provide business advising to new and existing entrepreneurs and small businesses in York County. He has a bachelor's degree from the University of Maine and completed the executive management program at Northeastern University. He founded and ran a consulting business that helped businesses with new product development, strategy, business planning, sales and channel development and mergers and acquisitions. He is a former New Hampshire SCORE counselor and mentor.

Maine Coast Memorial Hospital in Ellsworth welcomes Dr. Charles Radis, specializing in rheumatology. He will see patients in The Mary Dow Center. Radis received his Bachelor of Science in biology from Bates College before attending the University of Health Sciences, College of Osteopathic Medicine in Kansas City, Missouri. After completing an internship and residency in internal medicine at Brighton Medical Center in Portland, Radis completed a fellowship in clinical immunology/rheumatology at Presbyterian Medical Center in Pittsburgh. Radis practiced for 23 years at Rheumatology Associates in Portland, retiring from full practice in the summer. He teaches at the University of New England, College of Osteopathic Medicine, and is a faculty member at the University of Vermont Medical School and at the Tufts/Maine Medical Center School of Medicine. He and his wife, Sandra, are avid hikers and cross-country skiers.



Radis

To submit items for On the Job, please visit [bangordailynews.com](http://bangordailynews.com). Fill out the "News and Photos" form under the "Post News" button at the top of the home page and click "Publish" at the bottom when finished. Questions? Call Community Editor Julie Harris at 990-8285.

# Market Square plans for next year

## Shoppers, businesses share ideas to improve Houlton shopping

BY JEN LYNDS  
BDN STAFF

HOULTON — Michelle Mitchell has enjoyed shopping in Market Square in downtown Houlton for more than 30 years.

"I used to come here when I was a child and shop at the old stores that aren't here anymore, like Lads n' Lassies and Ladies,

and Epstein's," said the 42-year-old.

She now brings her children with her when she shops, and they enjoy going to Uncle Willy's Candy Shoppe and loading up on homemade fudge and suckers.

But she said on Tuesday that there is one thing that she would like to see more of in Market Square

— businesses staying open later.

"It seems like most of the businesses close at 5 p.m. or 6 p.m.," she said. "Sometimes after work I would like to come out and go shopping, but you can't because the businesses down here are closed. That isn't happening on North Street, where Walmart is open until late at night, and so is Marden's and the Dollar Store

and the other businesses."

It is something that Josh McLaughlin, the president of the Greater Houlton Chamber of Commerce, has heard before. He said Wednesday that the chamber is working with businesses on ways to bring in more shoppers, and suggestions include staying open later and using social media for

See Market, Page C7



GABOR DEGRE | BDN

Cameron Steltzer, 23, of Hampden told his parents last year that he wanted a job for Christmas. Cameron has autism but he was able to find a job at Goodwill in Bangor where he has been employed for the past year.

# A job for Christmas

## Goodwill store providing opportunity for autistic man

BY NOK-NOI RICKER  
BDN STAFF

BANGOR — Cameron Steltzer, 23, of Hampden had applied for jobs at several local businesses, but the autistic man was always passed over.

"I had a few [job interviews] where a more experienced guy walked in and took it," Steltzer said recently.

A year ago he told his parents that all he wanted for Christmas was a job.

Soon after, he applied at the Bangor Goodwill store.

Steltzer landed a sales associate job, "because they needed someone tall — it seems," he said.

Store manager Shirley Hall said Goodwill is a place that employs people with disabilities and others who experience barriers to finding independent work.

"That is one of our claims to fame," the store manager said. "It's such an added value to our store."

Each Goodwill applicant starts with an assessment of abilities, and the job is tailored to suit the strengths of the employee, Hall said.

"I want to strengthen their weaknesses but let them do what they want to do," the store manager said. "It's finding out what [they] can do and what I need."

Goodwill Industries of North-

ern New England offers several programs designed to assist people with economic and social independence, and operates 18 thrift stores in Maine that resell donated clothing, household goods and shoes.

"There are [people with] a lot of different barriers here," Hall said later, listing color blindness, the inability to read and autism as challenges some of her approximately 60 employees face.

Autism is a bioneurological developmental disability that affects normal development of the brain in the areas of social interaction, communication skills and cognitive function, according to the National Autism Association. Steltzer has not let it hold him back. He is a graduate of Hampden Academy and he also has a driver's license.

The benefits of having a job are more than just bringing home a paycheck, said Cameron's mom, Leah Steltzer.

"When you've got to work, you go out and you go," she said. "A lot of good things happen when you go to work. He's more independent and has his own money."

Cameron Steltzer lives at home and puts most of his earnings into a savings account, but spends some of it on healthy foods.

"I figure it will pay off over time," he said.

His work is paying off for the

store, according to his boss.

"Cam is such a good employee," Hall said. "He's such an independent worker. He usually tells me what he wants to do. You don't have to remind him, he just does it. He likes to help customers."

Steltzer's first job was scanning and sorting books, but it was difficult for him so now he spends his time pulling items off the shelves or racks that are dated and putting out newly received items to give customers a rotating selection.

"I've made some friends, yes. The workers are all nice and friendly," he said in the lunchroom at the store.

The best part of his job is finding "oddties."

"I've found women's bras in men's shirts and batteries in boots and kids' shirts in men's pants," the Hampden man said. "I wonder what I am going to find next in oddities."

It's the kind of active job he enjoys.

"I'd fall asleep if I was stuck at a desk too long," he said.

Now that he has mastered doing pulls and putting out merchandise, Steltzer is thinking about a new challenge at the store: to "take a look at cashiering."

That is a huge step, his mother said.

"It just changed everything for the better," she said.



# 'No risk' schemes often prove to be scams

BY RUSS VAN ARSDALE  
EXECUTIVE DIRECTOR NORTHEAST CONTACT

Maine's securities administrator has some advice for would-be investors: Steer clear of any offer promising "limited or no risk" and big returns.

CONSUMER FORUM

Judith Shaw sent out a news release as the old year was drawing to a close, reminding consumers that education was their best defense. Shaw said red flag warnings should go up any time there's an unsolicited offer of financial advice or investment possibilities.

Shaw also serves as president of the North American Securities Administrators Association. A survey of other members turned up five troubling themes.

Leading the list were unlicensed salespeople and unregistered products. Licensing requirements are in place to protect investors; crooks try to get around them by offering those quick returns at minimal risk.

A second danger zone involves promissory notes. These are usually offered by companies looking to raise capital; they're best purchased by experienced or corporate investors who can thoroughly check out the company that's making the offer. Inexperienced investors would do well to stay away from short-term notes, which may be offered to bypass rules stating that they be registered with the U.S. Securities and Exchange Commission and state regulators.

Oil and gas investments can be tricky. The deal might originate in one state with drilling in another; this can make visiting either a challenge. The Securities Administrators Association cautions that bogus offers are making the rounds as oil prices continue to fluctuate.

A fourth area that's not for novice investors is real estate deals. Nontraded real estate investment trusts, brokered mortgage notes and re-sales of timeshares often carry high risk.

The fifth area — probably the worst — is the Ponzi scheme. Using the money from new investors to pay off old ones is always doomed to fail. And it's never legal.

CNBC's website has a longer list of sometimes shaky investment offers. Trading currencies sounds exotic but the complexities can spell trouble. Precious metals are touted by advertisers.

See Forum, Page C7

# Maine's logging industry confronts pulpwood 'crisis'

BY ALEXANDER VIOLO  
THE LINCOLN COUNTY NEWS

EDGECOMB — The forest products industry has played an essential role in the region's economy for more than two centuries, but a shrinking domestic market for by-products of the industry, including wood chips, has taken a heavy toll on the logging industry, pulp mills, sawmills, and local harvesters.

Despite its long ties to the state's economy, the past decade has seen fundamental shifts hit the timber sector, pushing por-

tions of the industry, including pulp and paper mills, close to a breaking point.

"What I see is a real crisis on our step and it's going to get worse if we don't do anything," said Norman Hunt.

Hunt is the proprietor of N.C. Hunt Inc., which operates a sawmill in Jefferson and retail stores in Jefferson and Damariscotta.

Hunt has deep ties to Lincoln County, as he owned mills in Damariscotta and Wiscasset before opening his Jefferson operation, and to the forest products industry as a whole, as he began

working with his father and brothers on their mobile sawmill when he was a youth in the 1940s.

In recent years, pulp and paper mills have shut down, directly leading to job losses at the mills themselves, but also impacting other jobs in the forest products sector, notably among loggers.

Recently, the closure of a pulp mill in Old Town and the Verso Paper Mill in Bucksport, the declaration of bankruptcy by Lincoln Paper and Tissue, and layoffs of 300 workers at Verso's Androscoggin Mill in Jay have rocked the industry.

Hunt said he believes small operations are getting hurt.

"The real loser is the small guy with a skidder and a chainsaw. Today he can't get rid of pulpwood. It's a very competitive market and the small operator is the one who is going to lose first," Hunt said.

Pulpwood refers to soft wood traditionally used to make pulp for paper production, and more recently employed to fill biomass needs both domestically and internationally.

Many logging operations use

See Pulp, Page C2

