



Charlie's
= FAMILY OF DEALERSHIPS =
465 Western Avenue, Augusta • 1-888-693-5856
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Over 125,000 Vehicles Sold!

WHEN YOU BUY A VEHICLE AT CHARLIE'S, YOU WILL RECEIVE THE ALL NEW PREFERENTIAL SERVICE PACKAGE

WHICH INCLUDES:

- FREE car washes:
Annual Savings of over \$600!
- 10% Discount on Service Labor
- FREE Local Shuttle Service
- Preferential Emergency Service
- We offer FREE inspection stickers on Fridays
- Buy 4 Oil Changes and get the 5th one FREE.

**FREE
CAR
WASH**

700

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451 WESTERN AVENUE, AUGUSTA
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1-866-542-0397

WE HAVE WON THIS AWARD
16 YEARS RUNNING



TOYOTA

RESIDENT AWARD
2015
Best Dealer in Maine
Sales & Service

0%
UP TO 60 MOS.
ON SELECT MODEL
TO QUALIFIED
BUYERS.

NEW 2016 Toyota Camry LE

T6439 4CYL, BACK UP CAMERA,
POWER SEATS, BLUETOOTH & MORE



MSRP \$23,905, REBATE \$1,500
PURCHASE FOR \$20,767

LEASE \$221 /MO.
FOR Taxes & Fees included!
INCLUDES \$1,140 TFS SUB VENTED LEASE CASH

36 MONTH, 36,000 MILE LEASE. FIRST PAYMENT OF \$221 DUE AT LEASE INCEPTION. TOTAL OF PAYMENTS \$7,956. PURCHASE PRICE AT LEASE END \$14,343. CAP COST \$22,290. LEASE PRICE INCLUDES \$1,140 TFS LEASE SUBVENTION CASH ON CAMRY TAX, TITLE & \$349 DOC FEE INCLUDED. \$0 SECURITY DEPOSIT. ON APPROVED CREDIT. LEASE PROGRAM EXPIRES 5/2/16.

NEW 2016 Toyota COROLLA S PLUS

T6515 4CYL, ALLOYS, BACK UP CAMERA,
FOG LIGHTS, BLUETOOTH & MORE



MSRP \$21,610, REBATE \$1,000
PURCHASE FOR \$19,254

LEASE \$211 /MO.
FOR Taxes & Fees included!
INCLUDES \$1,000 TFS SUB VENTED LEASE CASH

36 MONTH, 36,000 MILE LEASE. FIRST PAYMENT OF \$211 DUE AT LEASE INCEPTION. TOTAL OF PAYMENTS \$7,596. PURCHASE PRICE AT LEASE END \$14,047. CAP COST \$20,748. LEASE PRICE INCLUDES \$1,000 TFS LEASE SUBVENTION CASH ON COROLLA TAX, TITLE & \$349 DOC FEE INCLUDED. \$0 SECURITY DEPOSIT. ON APPROVED CREDIT. LEASE PROGRAM EXPIRES 5/2/16.

NEW 2016 Toyota TACOMA ACCESS CAB SR5 4WD

T6261 4CYL, AUTO, ALLOYS, BACK
UP CAMERA, MUDGUARDS & MORE



MSRP \$30,449, REBATE \$1,500
PURCHASE FOR \$28,949

LEASE \$353 /MO.
FOR Taxes & Fees included!

36 MONTH, 36,000 MILE LEASE. FIRST PAYMENT OF \$353 DUE AT LEASE INCEPTION. TOTAL OF PAYMENTS \$12,708. PURCHASE PRICE AT LEASE END \$21,314. CAP COST \$30,306. TAX, TITLE & \$349 DOC FEE INCLUDED. \$0 SECURITY DEPOSIT. ON APPROVED CREDIT. LEASE PROGRAM EXPIRES 5/2/16.

NEW 2016 Toyota RAV 4 LE AWD

T6587 4 WHEEL DRIVE, AUTO,
AIR, BLUETOOTH & MORE



MSRP \$26,869, REBATE \$500
PURCHASE FOR \$25,028

LEASE \$265 /MO.
FOR Taxes & Fees included!

36 MONTH, 36,000 MILE LEASE. FIRST PAYMENT OF \$265 DUE AT LEASE INCEPTION. TOTAL OF PAYMENTS \$9,540. PURCHASE PRICE AT LEASE END \$17,196. CAP COST \$26,722. 15¢ MILEAGE PENALTY PER MILE FOR EXCESSIVE MILEAGE. TAX, TITLE & \$349 DOC FEE INCLUDED. \$0 SECURITY DEPOSIT. LEASE PRICE INCLUDES \$500 TFS LEASE SUBVENTION CASH FOR RAV4. ON APPROVED CREDIT. LEASE PROGRAM EXPIRES 5/2/16.

*Sale prices do not include College Grad or Military Rebates or Discounts. Prices include documentation fee, excludes tax, title and state fees. Up to 60 months to qualified buyers. All rebates and dealer incentives are included in sale prices. \$16.67 owed per every \$1,000 financed at 0% APR for up to 60 months. \$21.22 owed per every \$1,000 financed at 0.9% APR for up to 48 months. \$22.78 owed per every \$1,000 financed at 0% APR for up to 36 months. \$17.05 owed per every \$1,000 financed at 0.9% APR for up to 60 months. \$17.48 owed per every \$1,000 financed at 1.9% APR for up to 60 months. Expires 5/2/2016. Prices include \$349 doc fee.



448 WESTERN AVENUE, AUGUSTA
charliehonda.com
1-877-374-4504



Brand NEW 2016 Honda Civic LX

Stock #H6440 Model FC2F5GEW,
4 Dr Auto



**LEASE A BRAND NEW
2016 Honda Civic LX**

FOR \$219 /MO.
Taxes & Fees included!

TOTAL OF PAYMENTS \$7,884 LEV \$12,976. FIRST PAYMENT DUE AT SIGNING. 3 YR, 36,000 MILES

Brand NEW 2016 Honda Accord LX

Stock #H6097, Model CR2F3GEW
4 Dr Auto



**LEASE A BRAND NEW
2016 Honda Accord LX**

LEASE \$239 /MO.
Taxes & Fees included!

LEV \$13,523 TOTAL OF PAYMENTS \$8,604. FIRST PAYMENT DUE AT SIGNING. 3 YR 36,000 MILES

OR BUY FOR \$22,358

Brand NEW 2016 Honda CR-V LX AWD

Stock #H6183 Model RM4H3GEW



BUY FOR \$24,906 **OR**

LEASE \$289 /MO.
Taxes & Fees included!

TOTAL OF PAYMENTS \$10,404 LEV \$16,238. FIRST PAYMENT DUE AT SIGNING. 3YR 36,000 MILES

Brand NEW 2016 Honda ODYSSEY LX

Stock #H6581 Model RL5H2GEW



**LEASE A BRAND NEW
2016 Honda Odyssey LX**

LEASE \$309 /MO.
Taxes & Fees included!

LEV \$16,890 TOTAL OF PAYMENTS \$11,024. FIRST PAYMENT DUE AT SIGNING. 3 YR 36,000 MILES

OR BUY FOR \$28,344

*With approved credit to qualified buyers only. Purchase price excludes sales tax and state title fees. All leases include sales tax and state fees in the payment. Must present ad at time of purchase. To well qualified buyers.



465 WESTERN AVENUE, AUGUSTA
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**NISSAN
NOW**

0% APR for up to 72 mos on Select Models

COME CHECKOUT THE NISSAN NV VANS

2015 Nissan VERSA NOTE

AC, Carpeted Floor mats, rear cargo
cover and more! Stk. #N5165,
VIN 1C4RJFA6G6F793749,
Model 11455, MSRP \$15,505



BUY \$12,995

2 OR MORE AT THIS PRICE
Price includes doc fees

2015 Nissan SENTRA S CVT

Stk. #N5757
VIN #3N1AB7AP1FY348717
Model #12015, MSRP \$18,525



2 OR MORE AT THIS PRICE Price includes doc fees
BUY FOR \$14,995

NO MONEY DOWN!
Sign & Drive LEASE FOR \$179 /MO. Taxes & Fees included!

FOR \$179/MO 36 MONTH, 12K MILES PER YEAR, TAX & FEES INCLUDED IN PAYMENT. LEV \$9,448. TOTAL PAYMENTS, \$6,448 OFFER EXPIRES 4/30/16.

OR CHOOSE 0% APR FOR UP TO 72 MONTHS

2016 Nissan ROGUE S AWD

Stock #N6083, VIN: KNMAT2MV11GP621987,
Model #22216, MSRP \$25,540.



2 OR MORE AT THIS PRICE Price includes doc fees
BUY FOR \$22,450

NO MONEY DOWN!
SIGN & DRIVE LEASE WITH ZERO OUT OF POCKET! **\$269 /MO.** Taxes & Fees included!

FOR \$269/MO 36 MONTH, 12K MILES PER YEAR, TAX & FEES INCLUDED IN PAYMENT. LEV \$15,069. TOTAL PAYMENTS, \$9,684. OFFER EXPIRES 4/30/16

2015 Nissan MURANO S AWD

Stock #N5769, VIN: 5N1AZ2MH3FN283149,
Model #23015, MSRP \$32,745.



2 OR MORE AT THIS PRICE Price includes doc fees
BUY FOR \$28,350

NO MONEY DOWN!
SIGN & DRIVE LEASE FOR \$399 /MO. Taxes & Fees included!

FOR \$399/MO 36 MONTH, 12K MILES PER YEAR, TAX & FEES INCLUDED IN LEASE PAYMENT. LEV \$16,373. TOTAL PAYMENTS, \$13,173 OFFER EXPIRES 4/30/16.

*All sale prices include all applicable manufacturer rebates. Must present ad at time of purchase to receive sale price. APR program may be used in lieu of rebates. To well qualified buyers. Purchase price excludes sales tax, title, and state fees. Leases include all taxes.



466 WESTERN AVENUE, AUGUSTA
charliessubaru.com
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**As low as
0% APR Financing
on Select Subarus**

Over the past **29 YEARS**, no dealer in Maine has
sold more Subarus than **CHARLIE'S**

2016 SUBARU IMPREZA SEDAN

STK # IT3319 MSRP \$20,131
Auto Trans



BUY FOR \$19,131 **As low as 1.49% APR available**

LEASE \$229 /MO.
Taxes & Fees included!

36 MONTH LEASE W/30,000 MILES ALLOWED. 15¢ PER MILE FOR OVERAGE. BUY AT END OF LEASE FOR \$12,279.91. TOTAL PAYMENTS \$9,244. ALL PRICES INCLUDE DOC FEES.

2016 SUBARU LEGACY SEDAN

STK #S6691 MSRP \$23,043



BUY FOR \$21,699 **As low as 0% APR available**

LEASE \$259 /MO.
Taxes & Fees included!

36 MONTH LEASE W/30,000 MILES ALLOWED. 15¢ PER MILE FOR OVERAGE. PURCHASE AT END OF LEASE FOR \$12,279.91. TOTAL PAYMENTS \$9,324. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES.

2016 SUBARU FORESTER X

STK #S6578 MSRP \$25,103
Auto Trans



BUY FOR \$23,103 **As low as 0% APR available**

LEASE \$259 /MO.
Taxes & Fees included!

42 MONTH LEASE W/35,000 MILES ALLOWED. 15¢ PER MILE FOR OVERAGE. PURCHASE AT LEASE END FOR \$15,495.83. TOTAL OF PAYMENTS \$10,878. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES.

2016 SUBARU OUTBACK

STK #IT0530 MSRP \$26,186



BUY FOR \$24,486 **As low as 1.49% APR available**

LEASE \$289 /MO.
Taxes & Fees included!

42 MONTH LEASE W/35,000 MILES ALLOWED. 15¢ PER MILE FOR OVERAGE. PURCHASE AT LEASE END FOR \$15,871. TOTAL OF PAYMENTS \$12,138. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES.

Charlie's
PRICE MATCH PLUS UP TO \$500
WE WILL NOT BE UNDERSOLD
BRING US YOUR SUBARU DEAL & WE'LL BEAT IT!
Just bring us any other Subaru Dealer's price in writing, pick out a comparable vehicle from our inventory, and we will beat their deal by up to \$500! See Salesperson for details.



475 WESTERN AVENUE, AUGUSTA
charlieskia.com
1-877-374-0282



**10 Year/100,000 Mile
Powertrain Warranty**
**5 Year/60,000 Miles
Limited Basic Warranty**
**5 Year/100,000 Miles
Limited Anti-Perforation Warranty**
**5 Year/60,000 Miles
24 Hour Roadside Assistance**
*Warranty is a limited powertrain warranty. For details, see retailer or go to kia.com.

**ALL VETERANS RECEIVE
ADDITIONAL SAVINGS**

BRAND NEW 2016 KIA SOUL

STK #K6070 **MSRP \$16,635**



BUY FOR \$13,995

Requires Kia Motor Financing for approved buyers. Doc fee included in sale price, tax and fees excluded.

BRAND NEW 2015 KIA FORTE EX 4 DOOR

CARPETED FLOOR MATS, AUTO-DIMMING MIRROR
W/HOMELINK AND COMPASS, AND REMOTE START.
STK #K5215, **MSRP \$21,480**



WITH CHARLIE'S KIA DISCOUNT OF \$1,530 & KIA MOTORS REBATE OF \$2,000 YOU SAVE OVER \$3,500

BUY FOR \$17,950

Requires Kia Motor Financing for approved buyers. Doc fee included in sale price, tax and fees excluded.

BRAND NEW 2016 KIA SORENTO LX AWD

STK #K6171, K6173, K6189, K6193
MSRP \$29,650



Mud Guards, Carpeted Floor Mats, 4 Available!

BUY FOR \$24,990

Requires Kia Motor Financing for approved buyers. State taxes, state fees, and doc fees additional.

BRAND NEW 2017 KIA SPORTAGE LX AWD

STK #K7000, **MSRP \$25,515**



BUY FOR \$23,777

Requires Kia Motor Financing for approved buyers. Doc fee included in sale price, tax and fees excluded.



465 WESTERN AVENUE, AUGUSTA
charliesjeep.com
1-866-787-9486



OVER THE PAST **26 YEARS**,
NO ONE IN MAINE HAS SOLD MORE
Jeep
VEHICLES THAN CHARLIE'S!

260 Jeeps Available!
That's more than any other location in MAINE!

NEW 2016 Jeep® PATRIOT SPORT

STK #J6040, MSRP \$19,365
AC, CC, Delay Wipers, Rear Defrost



BUY FOR \$249/MO.

Price includes doc fees
ZERO OUT OF POCKET. NOT A LEASE.

Total amount financed \$19,570.41 @ 1.9% for 84 months. (Available on all New Patriots in Stock)

*Sale price, \$18,479 or swap special rate financing for additional rebates to make the sale price \$15,479 when financing with Chrysler Credit. Sales tax & fees incl. in payment, all incentives to dealer, to well qualified buyers. Total Payments, \$20,916. Offer Expires 4/30/16.

NEW 2015 Jeep® RENEGADE LATITUDE 4X4

STK #J5311, MSRP \$24,290
AC, Pwr Windows & Locks, Alloy Wheels,
CC, Rear Defrost, Vconnect Bluetooth



BUY FOR \$20,990 Price includes doc fees

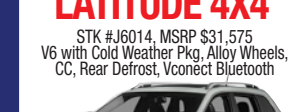
LEASE \$289 /MO.

Sign & Drive Lease, Zero out of pocket, 1st Payment Included!

*36 month lease, 10k miles per year, LEV \$13,360, sales tax & fees included in payment, all incentives to dealer, total of payments \$10,404. Offer expires 4/30/16.

NEW 2016 Jeep® CHEROKEE LATITUDE 4X4

STK #J6014, MSRP \$31,575
V6 with Cold Weather Pkg, Alloy Wheels,
CC, Rear Defrost, Vconnect Bluetooth



BUY FOR \$26,726 Price includes doc fees

LEASE \$339 /MO.

Sign & Drive Lease, Zero out of pocket, 1st Payment Included!

*36 month lease, 10k miles per year, LEV \$16,735, sales tax & fees included in payment, all incentives to dealer, total of payments \$12,2