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**TOYOTA**



**0%**  
 ZERO percent APR  
 available up to 60  
 months

MUST PRESENT AD AT PURCHASE TO RECEIVE SALE PRICES

**NEW 2016 Toyota  
Camry LE**

T6439 4CYL, BACK UP CAMERA,  
POWER SEATS, BLUETOOTH & MORE



**MSRP \$23,905, REBATE \$2,000**  
**PURCHASE FOR \$20,267**

**LEASE \$228 /MO.**  
 FOR Taxes & Fees included!  
 INCLUDES \$2,000 TFS SUB VENTED LEASE CASH

36 MONTH, 36,000 MILE LEASE. FIRST PAYMENT OF \$228 DUE AT LEASE INCEPTION. TOTAL OF PAYMENTS \$8,208. PURCHASE PRICE AT LEASE END \$13,865. CAP COST \$22,035. LEASE PRICE INCLUDES \$1,430 TFS LEASE SUBVENTION CASH ON CAMRY. TAX, TITLE & \$349 DOC FEE INCLUDED. \$0 SECURITY DEPOSIT. ON APPROVED CREDIT. LEASE PROGRAM EXPIRES 5/31/16.

**NEW 2016 Toyota  
COROLLA S PLUS**

T6625 4CYL, ALLOYS, BACK UP CAMERA,  
FOG LIGHTS, BLUETOOTH & MORE



**MSRP \$21,100, REBATE \$1,000**  
**PURCHASE FOR \$18,872**

**LEASE \$199 /MO.**  
 FOR Taxes & Fees included!  
 INCLUDES \$1,000 TFS SUB VENTED LEASE CASH

36 MONTH, 36,000 MILE LEASE. FIRST PAYMENT OF \$199 DUE AT LEASE INCEPTION. TOTAL OF PAYMENTS \$7,164. PURCHASE PRICE AT LEASE END \$13,293. CAP COST \$19,997. LEASE PRICE INCLUDES \$1,000 TFS LEASE SUBVENTION CASH ON COROLLA. TAX, TITLE & \$349 DOC FEE INCLUDED. \$0 SECURITY DEPOSIT. ON APPROVED CREDIT. LEASE PROGRAM EXPIRES 5/31/16.

**NEW 2016 Toyota  
TACOMA ACCESS CAB  
SR5 4WD**

T6261 4CYL, AUTO, ALLOYS, BACK  
UP CAMERA, MUDGUARDS & MORE



**MSRP \$30,449**  
**PURCHASE FOR \$28,949**

**LEASE \$353 /MO.**  
 FOR Taxes & Fees included!

36 MONTH, 36,000 MILE LEASE. FIRST PAYMENT OF \$353 DUE AT LEASE INCEPTION. TOTAL OF PAYMENTS \$12,708. PURCHASE PRICE AT LEASE END \$21,314. CAP COST \$30,306. TAX, TITLE & \$349 DOC FEE INCLUDED. \$0 SECURITY DEPOSIT. ON APPROVED CREDIT. LEASE PROGRAM EXPIRES 5/31/16.

**NEW 2016 Toyota  
RAV 4 LE AWD**

T6587 4 WHEEL DRIVE, AUTO,  
AIR, BLUETOOTH & MORE



**MSRP \$26,869, REBATE \$500**  
**PURCHASE FOR \$25,028**

**LEASE \$269 /MO.**  
 FOR Taxes & Fees included!  
 INCLUDES \$160 TFS SUB VENTED LEASE CASH

36 MONTH, 36,000 MILE LEASE. FIRST PAYMENT OF \$269 DUE AT LEASE INCEPTION. TOTAL OF PAYMENTS \$9,684. PURCHASE PRICE AT LEASE END \$17,196. CAP COST \$26,586. 15¢ PER MILE ON OVERAGE. PURCHASE AT LEASE END FOR \$14,014.75. TOTAL OF PAYMENTS \$9,324. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES.

\*Sale prices do not include College Grad or Military Rebates or Discounts. Prices include documentation fee, excludes tax, title and state fees. Up to 60 months to qualified buyers. All rebates and dealer incentives are included in sale prices. \$16.57 owed per every \$1,000 financed at 0% APR for up to 60 months. \$21.22 owed per every \$1,000 financed at 0% APR for up to 48 months. \$27.78 owed per every \$1,000 financed at 0% APR for up to 36 months. \$17.05 owed per every \$1,000 financed at 0.9% APR for up to 60 months. \$17.48 owed per every \$1,000 financed at 1.9% APR for up to 60 months. Expires 5/31/2016. Prices includes \$349 doc fee.  
 MUST PRESENT AD AT PURCHASE TO RECEIVE SALE PRICES

**Charlie's**  
 448 WESTERN AVENUE, AUGUSTA  
[charliehonda.com](http://charliehonda.com)  
 1-877-374-4504



**Brand NEW 2016  
Honda  
Civic LX**

Stock #H6440 Model FC2F5GEW,  
4 Dr Auto



**LEASE A BRAND NEW  
2016 Honda Civic LX**

**LEASE \$219 /MO.**  
 FOR Taxes & Fees included!

TOTAL OF PAYMENTS \$7,884 LEV \$12,976. FIRST PAYMENT DUE AT SIGNING. 3 YR, 36,000 MILES

**Brand NEW 2016  
Honda  
Accord LX**

Stock #H6097, Model CR2F3GEW  
4 Dr Auto



**LEASE A BRAND NEW  
2016 Honda Accord LX**

**LEASE \$229 /MO.**  
 FOR Taxes & Fees included!

LEV \$13,523 TOTAL OF PAYMENTS \$8,244. FIRST PAYMENT DUE AT SIGNING. 3 YR 36,000 MILES

**Brand NEW 2016  
Honda  
CR-V LX AWD**

Stock #H6183 Model RM4H3GEW



**LEASE A BRAND NEW  
2016 Honda CR-V LX AWD**

**LEASE \$269 /MO.**  
 FOR Taxes & Fees included!

TOTAL OF PAYMENTS \$9,684 LEV \$16,238. FIRST PAYMENT DUE AT SIGNING. 3YR 36,000 MILES

**Brand NEW 2016  
Honda  
ODYSSEY LX**

Stock #H6581 Model RL5H2GEW



**LEASE A BRAND NEW  
2016 Honda Odyssey LX**

**LEASE \$309 /MO.**  
 FOR Taxes & Fees included!

LEV \$16,898 TOTAL OF PAYMENTS \$11,124. FIRST PAYMENT DUE AT SIGNING. 3 YR 36,000 MILES

\* With approved credit to qualified buyers only. Purchase price excludes sales tax and state title fees. All leases include sales tax & state fees in the payment.  
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**0% APR for up to 72 mos on Select Models**

**2015 Nissan  
VERSA NOTE**

AC, Carpeted Floor mats, rear cargo  
cover and more! Stk. #N5165,  
VIN 1C4RJFA6GFC793749,  
Model 11455, MSRP \$15,505



**BUY \$12,728**

**2 OR MORE AT THIS PRICE**  
 Price includes doc fees

**2015 Nissan  
ROGUE SELECT AWD**

With Convenience Package, Stk. #N5573,  
VIN #763661, Model #29015,  
MSRP \$23,685, -\$3,395 Discount & -\$500 Rebate



**2 OR MORE AT THIS PRICE** Price includes doc fees

**BUY \$19,970**

**NO MONEY DOWN!**  
 Sign & Drive LEASE FOR \$269 /MO. Taxes & Fees included!

FOR \$269/MO 36 MONTH, 12K MILES PER YEAR, TAX & FEES EXCLUDED UNLESS OTHERWISE NOTED. LEV \$11,843. TOTAL PAYMENTS, \$9,684. OFFER EXPIRES 5/31/16.

**2016 Nissan  
ALTIMA 2.5S**

Splash Guards, Pwr Drivers Seat, Floor Mats  
Stock #N6135, VIN: 346193, Model #13116,  
MSRP \$24,680, -\$2,590 Discount & -\$2,000 Rebate



**BUY \$19,990**

**NO MONEY DOWN!**  
 SIGN & DRIVE LEASE WITH ZERO OUT OF POCKET! \$249 /MO. Taxes & Fees included!

FOR \$249/MO 36 MONTH, 12K MILES PER YEAR, TAX & FEES EXCLUDED UNLESS OTHERWISE NOTED. LEV \$12,834. TOTAL PAYMENTS, \$8,964 OFFER EXPIRES 5/31/16.

**2015 Nissan  
PATHFINDER S 4X4**

7 Passenger, Splash Guards, Floor Mats  
Stock #N6158, VIN: 644675, Model #25016,  
MSRP \$32,790, -\$3,253 Discount & -\$2,000 Rebate



**BUY \$27,537**

**NO MONEY DOWN!**  
 SIGN & DRIVE LEASE FOR \$349 /MO. Taxes & Fees included!

FOR \$349/MO 36 MONTH, 12K MILES PER YEAR, TAX & FEES EXCLUDED UNLESS OTHERWISE NOTED. LEV \$19,674. TOTAL PAYMENTS, \$12,564 OFFER EXPIRES 5/31/16.

\* All sale prices include all applicable manufacturers rebates. Must present ad at time of purchase to receive sale price. APR program may be used in lieu of rebates. To well qualified buyers. Purchase sale prices exclude sales tax, title, and state fees. Leases include all taxes.

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0% APR Financing  
on Select Subarus**

Over the past 29 YEARS, no dealer in Maine has  
sold more Subarus than CHARLIE'S

MUST PRESENT AD AT PURCHASE TO RECEIVE SALE PRICES

**2016 SUBARU  
IMPREZA SEDAN**

STK # IT4949 MSRP \$20,131  
Auto Trans



**BUY \$19,131**

**LEASE \$229 /MO.**  
 FOR Taxes & Fees included!

36 MONTH LEASE, W/30,000 MILES ALLOWED. 15¢ PER MILE ON OVERAGE. PURCHASE AT LEASE END FOR \$12,279.91. TOTAL PAYMENTS \$8,244. ALL PRICES INCLUDE DOC FEES.

**2016 SUBARU  
LEGACY SEDAN**

STK #S6724 MSRP \$22,980



**BUY \$21,699**

**LEASE \$259 /MO.**  
 FOR Taxes & Fees included!

36 MONTH LEASE W/30,000 MILES ALLOWED. 15¢ PER MILE ON OVERAGE. PURCHASE AT LEASE END FOR \$14,014.75. TOTAL OF PAYMENTS \$9,324. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES.

**2016 SUBARU  
FORESTER X**

STK #S6754 MSRP \$24,982  
Alloy Wheel Pkg, Auto Trans



**BUY \$23,342**

**LEASE \$259 /MO.**  
 FOR Taxes & Fees included!

42 MONTH LEASE W/35,000 MILES ALLOWED. 15¢ PER MILE ON OVERAGE. PURCHASE AT LEASE END FOR \$14,966. TOTAL OF PAYMENTS \$10,878. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES.

**2016 SUBARU  
OUTBACK**

STK #S6743 MSRP \$29,140  
Premium Package.



**BUY \$26,999**

**LEASE \$349 /MO.**  
 FOR Taxes & Fees included!

42 MONTH LEASE W/35,000 MILES ALLOWED. TOTAL OF PAYMENTS \$14,685. PURCHASE AT LEASE END FOR \$17,242.10. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES.

**Charlie's**  
**PRICE MATCH PLUS UP TO \$500**  
**WE WILL NOT BE UNDERSOLD**  
**BRING US YOUR SUBARU DEAL & WE'LL BEAT IT!**  
 Just bring us any other Subaru Dealer's price in writing, pick out a comparable vehicle from our inventory, and we will beat their deal by up to \$500. See Salesperson for details.

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 1-877-374-0282



**10 Year/100,000 Mile  
Powertrain Warranty**  
**5 Year/60,000 Miles  
Limited Basic Warranty**  
**5 Year/100,000 Miles  
Limited Anti-Perforation Warranty**  
**5 Year/60,000 Miles  
24 Hour Roadside Assistance**  
 \*Warranty is a limited powertrain warranty. For details, see retailer or go to [kia.com](http://kia.com).

ALL VETERANS RECEIVE  
ADDITIONAL SAVINGS

MUST PRESENT AD AT PURCHASE TO RECEIVE SALE PRICES

**BRAND NEW 2016  
KIA SOUL**

STK #K6185 MSRP \$16,865



**BUY \$13,995**

Requires Kia Motor Financing for approved buyers. Doc fee included in sale price, tax and fees excluded.

**BRAND NEW 2015  
KIA SEDONA SX-L  
LEASE SPECIAL**

36 MO. / 12K PER YEAR / \$398!!

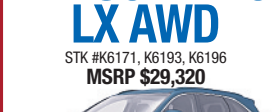


**SAVE OVER \$9,900 off MSRP of \$40,700! Stock #K5143. This loaded 2015 KIA SEDONA SX-L 7-Passenger minivan is drastically reduced to \$30,899 after rebate!!!**

Coupon not valid with any other offer. Must present coupon at time of purchase. Limit one coupon per person. Coupon does not apply to prior purchases. Other Restrictions may apply. Void where prohibited. Lease includes Zero Down at signing, doc fee, and all taxes included. 36 month term, 12,000 miles per year allowed. KMF credit approval required. End of term residual value \$19,536.

**BRAND NEW 2016  
KIA SORENTO  
LX AWD**

STK #K6171, K6193, K6196  
MSRP \$29,320



**Mud Guards, Carpeted Floor Mats, 3 Available!**

**BUY \$24,990**

Requires Kia Motor Financing for approved buyers. State taxes, state fees, and doc fees additional.

**BRAND NEW 2017  
KIA SPORTAGE  
LX AWD**

STK #K7002, MSRP \$25,515



**BUY \$23,777**

Requires Kia Motor Financing for approved buyers. Doc fee included in sale price, tax and fees excluded.

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OVER THE PAST 26 YEARS,  
NO ONE IN MAINE HAS SOLD MORE

**Jeep**  
 VEHICLES THAN CHARLIE'S!

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**NEW 2016 Jeep®  
PATRIOT SPORT**

STK #J6040, MSRP \$19,365  
AC, CC, Delay Wipers, Rear Defrost



**BUY \$249/MO.**

Price includes doc fees

**ZERO OUT OF POCKET. NOT A LEASE.**

Total amount financed \$19,570.41 @ 1.9% APR for 84 months.

(Available on all New Patriots in Stock)

\*Sale price, \$18,479 or swap special rate financing for additional rebates to make the sale price \$15,479 when financing with Chrysler Credit. Sales tax & fees incl. in payment, all incentives to dealer, to well qualified buyers. Total Payments, \$20,916. Offer Expires 5/31/16.

**NEW 2015 Jeep®  
RENEGADE  
LATITUDE 4X4**

STK #J5356, AC, PW & PL, Alloy Wheels,  
CC, Rear Defrost, Vconnect Bluetooth,  
MSRP \$24,290, \$1,295 Discount & -\$3,000 Rebate



**BUY \$19,995** Price includes doc fees

**LEASE \$289 /MO.**

Sign & Drive Lease, Zero out of pocket, 1st Payment Included!

\* 39 months, 10k miles/yr. Residual is \$11,239. \$1,000 discount, \$2,000 total lease rebates. Total of payments is \$11,271. Purchase sale price excludes sales tax and state fees. Leases include all taxes and state fees. Subject to approved credit. Offer expires 5/31/16.

**NEW 2015 Jeep®  
GRAND CHEROKEE DIESEL**

Stock #J5365, #J5375  
MSRP \$48,190, -\$8,888 Discount



**ONLY 3 LEFT!**

**Hurry in! We started last month with 22 of these available!!**

**BUY \$39,302** Price includes doc fees

**LEASE \$443 /MO.**

\*36 months, 10k miles/yr. Residual \$27,186. Total of payments \$15,931.08. Purchase sale price excludes sales tax and state fees. Subject to approved credit. Offer expires 5/31/16.

**NEW 2015 Jeep®  
CHEROKEE  
TRAILHAWK  
ED**