

Congrats to Charlie on his nomination for Time Dealer of the Year.

WHEN YOU BUY A VEHICLE AT CHARLIE'S, YOU WILL RECEIVE THE ALL NEW

• FREE Local Shuttle Service

WHICH INCLUDES: FREE car washes:

Annual Savings of over \$600! • 10% Discount on Service Labor

CAR

• Preferential Emergency Service • We offer FREE inspection stickers on Fridays • Buy 4 Oil Changes and get the 5th one FREE.





Brand NEW 2016 Honda Civic LX

Stock H6378 Model FC2F5GEW, Auto



*39 mo/ 39,000 mile lease. LEV \$12,976. Total of payments \$8,151. 15 cent mileage penalty per mile for excessive miles. \$0 security deposit. To qualified buyers only. \$209 due at signing Tax title and doc included. Expires 2/15/16

Brand NEW 2016 Honda **Accord LX**

Stock #H6203, Model CR2F3GEW, Auto



FOR

*39 mo/ 39,000 mile lease. LEV \$13,531 Total of payments \$8,931. 15 cent mileage penalty per mile for excessive miles \$0 security deposit. To qualified buyers only. \$229 due at signing.

Tax title and doc included. Expires 2/15/16

Brand NEW 2016 Honda CR-V LX AWD

Stock #H6173, Model RM4H3GEW



FOR *36 mo/ 36,000 mile lease. LEV \$16,496 Total of payments \$10,326. 15 cent mileage penalty per mile for excessive miles.

\$0 security deposit. To qualified buyers only. \$264 due at signing.

Tax title and doc included. Expires 2/15/16

Brand NEW 2016 Honda

Stock #H6224 Model Code RU6H3GEW, Alloys, Privacy Glass, Bluetooth, Backup Camera, Auto





* With approved credit to qualified buyers only. Purchase price excludes sales tax and state title fees. All leases include sales tax & state fees in the payment. Must present ad at time of purchase. To well qualified buyers.



466 WESTERN AVENUE, AUGUSTA charliessubaru.com 1-888-720-1755



As low as 149% APR Financing on Select Subarus

Over the past 28 YEARS, no dealer in Maine has sold more Subarus than CHARLIE'S

451 WESTERN AVENUE. AUGUSTA

charliestoyota.com 1-866-542-0397





2016 SUBARU MPREZA SEDAN

STK #S6453 MSRP \$20,131, Auto



BUY \$ 19,131 OR

As low as 1.49% APR **available**

36 MONTH LEASE, W/30,000 MILES ALLOWED. .15¢ PER MILE FOR OVERAGE. BUY AT END OF LEASE FOR \$12,078.60, TOTAL PAYMENTS \$8,244. ALL PRICES INCLUDE DOC FEES.

2016 SUBARU

STK #S6471 MSRP \$23,806



1.49% APR available

36 MONTH LEASE W/39,000 MILES ALLOWED, 15¢ PER MILE FOR OVERAGE. PURCHASE AT END FOR \$15,23.90. TOTAL OF PAYMENTS \$9,684. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES

2016 SUBARU LEGACY SEDAN

STK #S6512 MSRP \$23,142



available 36 MONTH LEASE W/30,000 MILES ALLOWED, 15¢ PER MILE ON OVERAGE. PURCHASE AT END FOR \$14,014.75. TOTAL OF PAYMENTS \$9,324. 1ST PAYMENT DUE AT SIGNING. ALL PRICES INCLUDE DOC FEES.

As low as

1.49% APR

2016 SUBARU UTBACK

STK #S6547 MSRP \$26,291



As low as 1.49% APR , available

42 MONTH LEASE W/35,000 MILES ALLOWED, .15¢ PER MILE FOR OVERAGE. PURCHASE AT END FOR \$16,563. TOTAL OF PAYMENTS \$12,138

PRICE MATCH PLUS#\$500 WE WILL NOT BE UNDERSOLD BRING US YOUR SUBARU DEAL & WE'LL BEAT IT! Just bring us any other Subaru Dealer's price in writing, pick out a comparable vehicle f and we will beat their deal by up to \$500! See Salesperson for details.

NEW 2015 Toyota PRIUS C THREE

T50224, ALLOYS, MOONROOF, MATS & MORE!



MSRP \$24,144, REBATE \$1,500 PURCHASE FOR \$21,262

LEASE \$249 /MO. Taxes & Fees included!

ob mointi, 30,000 mine Lease, Total of Payments 95,994. Publisase Price At Lease End \$13,038. 15¢ Mileage Penalty Per Mile For Excessive Mileage. Tax, Title & \$349 Doc Fee Included. \$0 Security Deposit. Cap. Cost \$22,022. \$249 Due At Lease Inception. Lease Price Includes \$1970 TFS Lease Subvention Cash or Prius C Two. Lease Program Expires 2/29/16. Price includes doc fees

NEW 2016 Toyota CAMRY LE

T6113, 4 CYL, BACKUP CAMERA, PWR SEATS, MATS & MORE.



MSRP \$24,130, REBATE \$1,250 PURCHASE FOR \$21,196

36 month 36,000 miles lease. Total of payments \$8,640 Purchase Price at Lease End \$14,478. 15C Mileage penalty per mile for Excessive Mileage. Tax, Title & \$349 Doc Fee included \$0 Security Deposit. Cap Cost \$23,121. Charlie's Discount \$1,335. First Payment of \$240 Due at Lease Inception. Lease Price Includes \$500 TFS Lease Subvention Cash for Camry LE. Lease Program Ends 2/29/16. Price includes doc fees.

NEW 2016 Toyota COROLLA S PLUS

T6109, AUTO, 4 CYL, ALLOYS, FOG LIGHTS, MATS & MORE!



MSRP \$21,055, REBATE \$750 PURCHASE FOR \$19,063

LEASE \$225 /MO.
Taxes & Fees included!

36 Month, 36,000 Mile Lease,. Total of Payments \$8,100. Purchase Price At Lease End \$8,496. 15¢ Mileage Penalty Per Mile For Excessive Mileage. Tax, Title & \$349 Doc Fee Included \$0 Security Deposit. Cap Cost \$19,985. \$225 Due At Lease Incention, Lease Price Includes \$1000 TFS Lease Subvention Casl

NEW 2016 Toyota RAV 4 LE

T6326, ALL WHEEL DRIVE, AUTO, AIR, BACKUP CAMERA.



MSRP \$26,740, REBATE \$500 PURCHASE FOR \$24,922

LEASE \$306 /MO. Taxes & Fees included!

36 Month, 36,000 Mile Lease. Total of Payments \$11,016. Purchase Price At Lease End \$17.114. 15¢ Mileage Penalty Per Mile For Excessive Mileage, Tax. Title & \$349 Doc Fee Included \$0 Security Deposit. Cap Cost \$26,568. \$306 Due At Lease Inception. Lease Price Includes \$500 TFS Lease Subvention Cash for Rav4. Lease Program Expires 2/29/16. Price includes doc fees.

*Sale prices do not include College Grad or Military Rebates or Discounts. Prices include documentation fee; excludes tax, title and state fees. Up to 60 months to qualified buyers. All rebates and dealer incentives are included in sale prices. Program expires 2/29/16. \$16.67 owed per every \$1,000 financed at 0% APR for up to 60 months. \$21.22 owed per every \$1,000 financed at 0% APR for up to 48 months. \$27.78 owed per every \$1,000 financed at 0.9% APR for up to 60 months. \$17.48 owed per every \$1,000 financed at 1.9% APR for up to 60 months